

Holistic Approach to Vendor Payments for Healthcare

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Moderator:

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U.S. Bank Corporate Payment Systems



hfma region 11 symposium
healthcare financial management association

Agenda

- Introductions
- Current Vendor Payment Market Trends
- Q & A



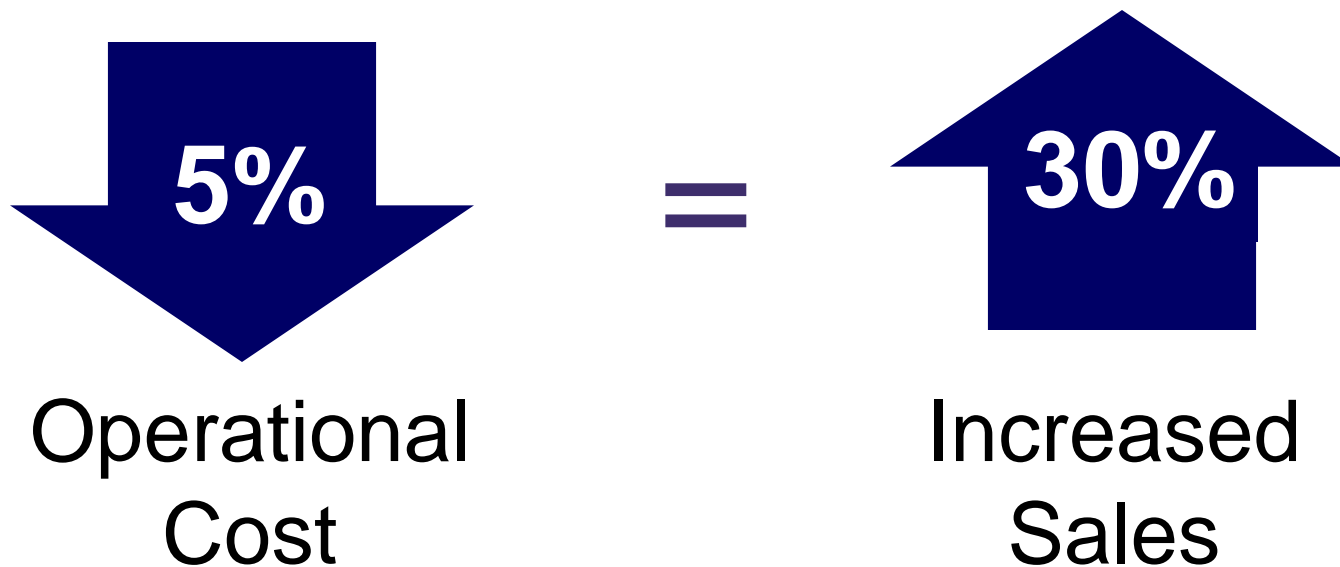
Panelists

- Karen Shah, Director of Hospital Finance
Oregon Health and Science University
- Phyllis Kaylor, Project Manager
PeaceHealth
- Stuart Wooster, Manager of Purchasing
Aurora Health Care



Value of Operational Efficiency

Soft Dollar Cost Savings

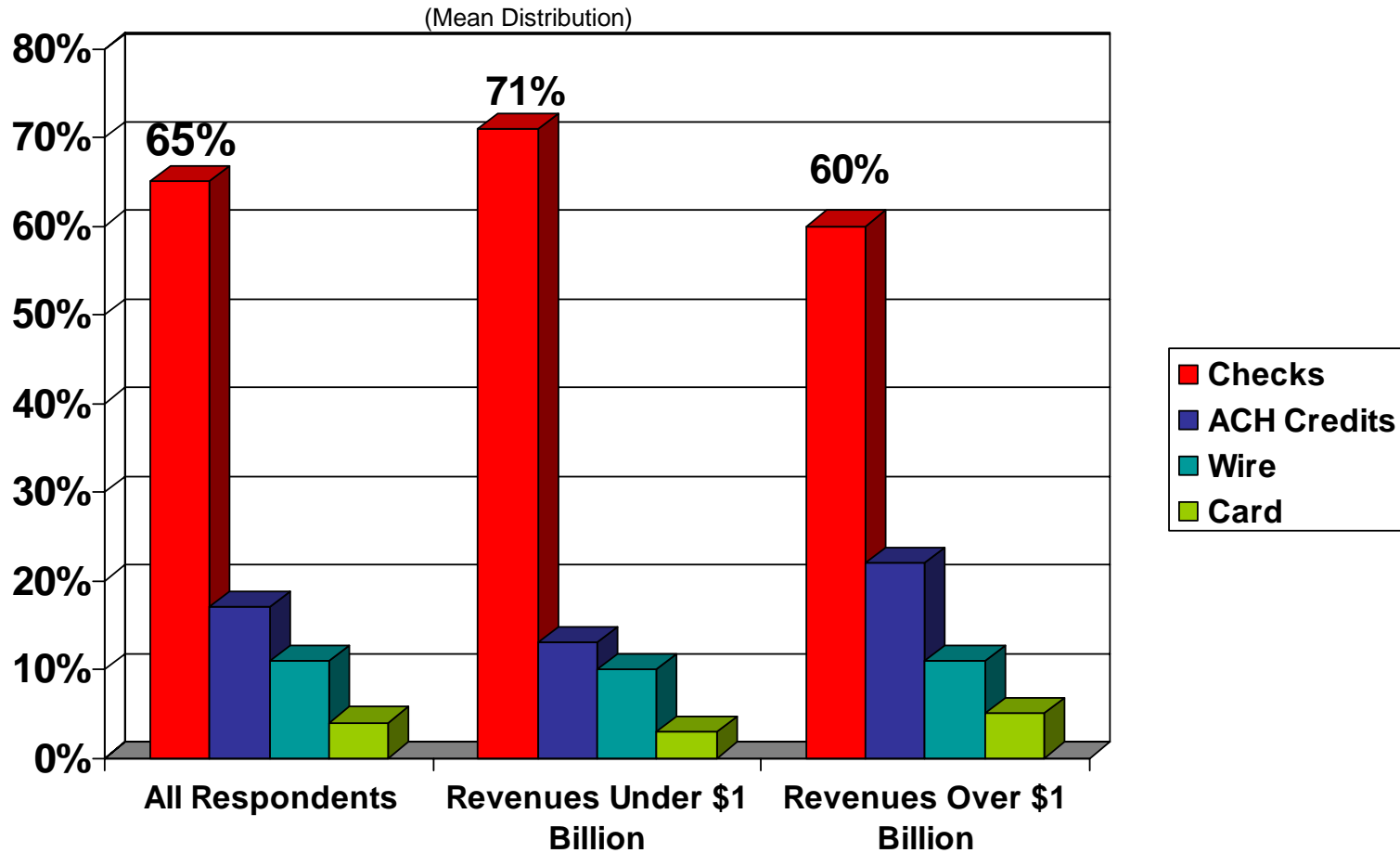


Source: The Gartner Group



Payment Trends

Methods Used to Pay Major Suppliers

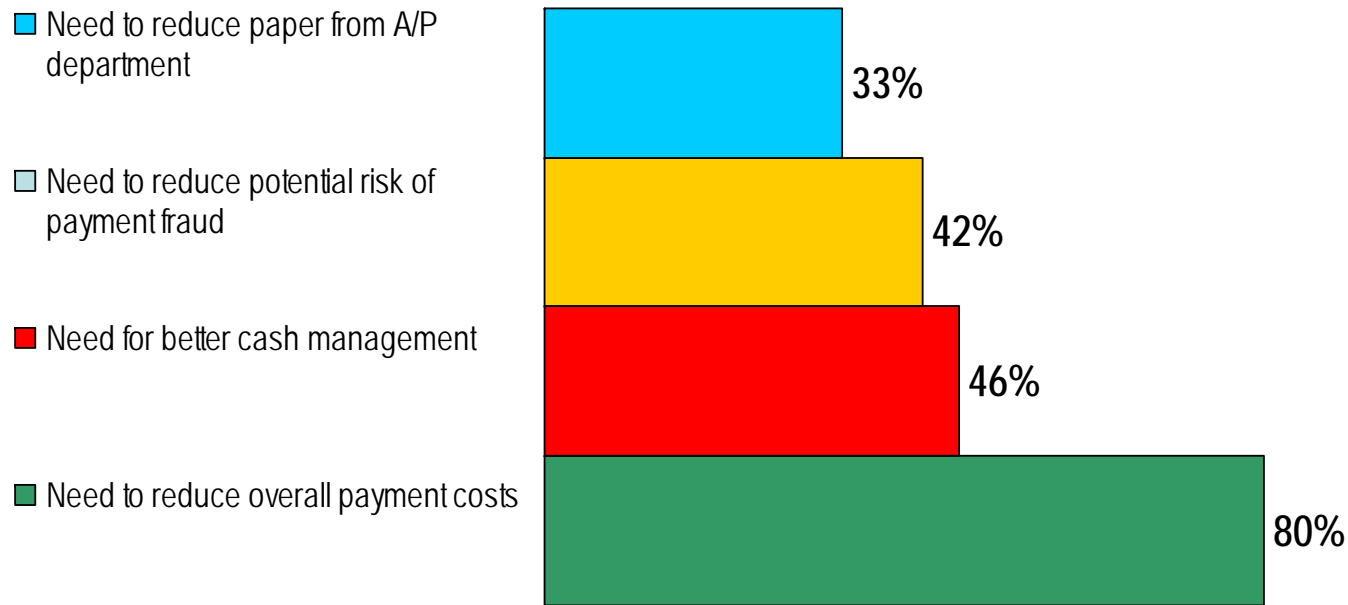


Source: 2007 AFP Electronic Payments Survey



What's Driving the Change?

Key Drivers of Accounts Payable Makeover

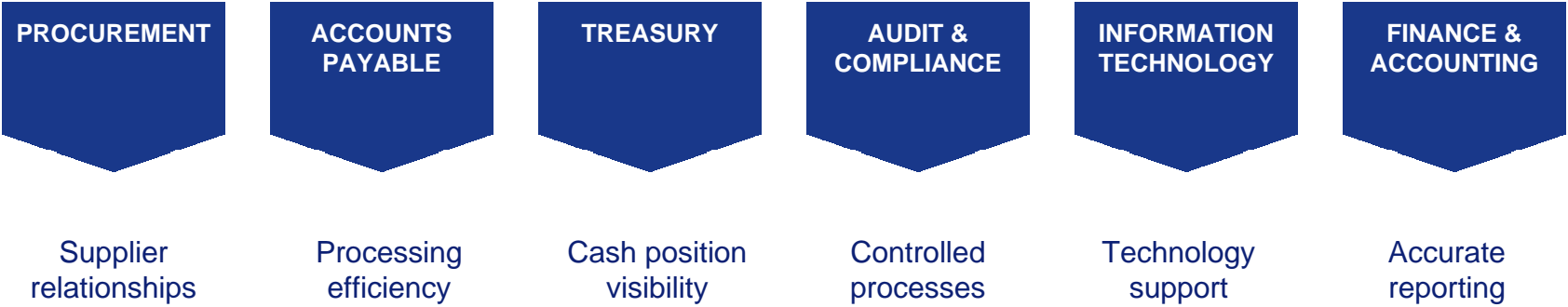


Source: Aberdeen Group, July, 2009



Collaboration is key

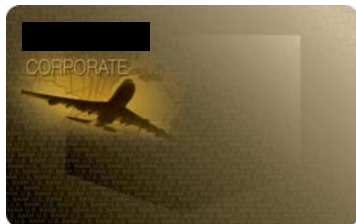
PAYMENT COOPERATION



Evolution of Card Payments

Control spending limits and block purchases

Corporate Travel Card



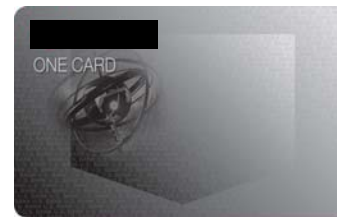
- Better management of travel and entertainment expenses

Purchasing Card



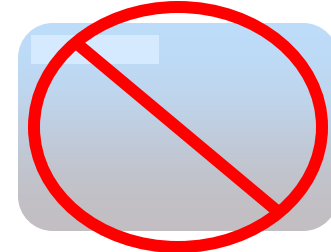
- Reduce invoice and payment processing costs while meeting compliance needs

One Card



- Function as corporate travel card and/or purchasing card

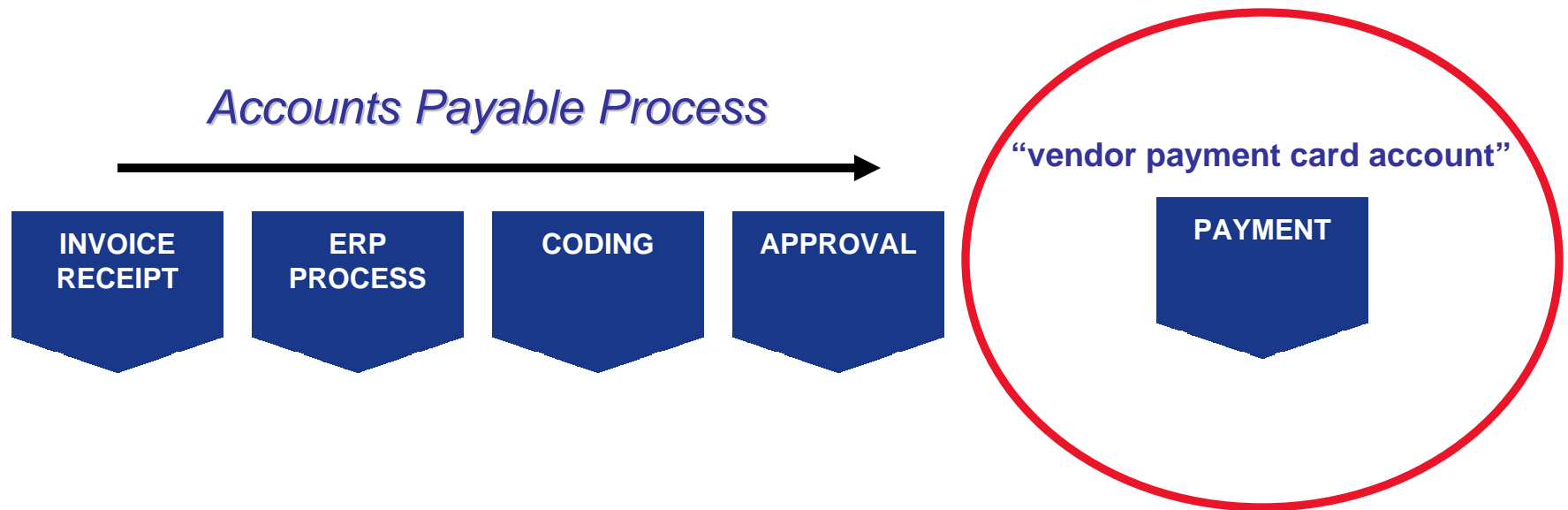
Ghost Accounts



- Cardless accounts assigned to specific supplier, individual or department



Vendor payment card accounts



Thank You!



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